

Message Text

UNCLASSIFIED

PAGE 01 LAGOS 04268 181644Z
ACTION AF-10

INFO OCT-01 ISO-00 EB-08 PASS-00 /019 W
-----190046Z 124950 /63

R 181412Z APR 77
FM AMEMBASSY LAGOS
TO SECSTATE WASHDC 537

UNCLAS LAGOS 04268

E.O. 11652: N/A
TAGS: ENRG, NI
SUBJECT: LNG

FOR: MR. R.W. LINDGREN
VICE PRESIDENT-ENERGY RESOURCES
NATURAL GAS PIPELINE COMPANY OF AMERICA
122 SOUTH MICHIGAN AVE.
CHICAGO, ILLINOIS 60603

1. RE YOUR INQUIRY CONCERNING VISIT TO LAGOS TO DISCUSS
PURCHASE CONTRACT FOR LNG, WITH AKPE OR OTHER APPROPRIATE
OFFICIALS, WE UNDERSTAND THAT DIRECTORS OF BONNY LNG,
(PARTNERSHIP BETWEEN SHELL,NBP AND NIGERIAN GOVERNMENT) HAVE
HELD ONE ROUND OF TALKS WITH PROSPECTIVE U.S. AND FOREIGN
BUYERS. MANAGING DIRECTOR OF SHELL-BP SAYS THAT ALTHOUGH
NO FIRM COMMITMENTS HAVE BEEN MADE BECAUSE THERE IS AS YET
NO DECISION ON A PRICE FOR RAW NATURAL GAS OR FOR LNG, THESE
POTENTIAL CUSTOMERS WOULD BE IN FRONT OF LINE WHEN PRICE
IS DECIDED AND ARE SURE TO MAKE COMMITMENTS PROVIDING PRICE
IS RIGHT.

2. CUSTOMER REPRESENTATIVES WILL RETURN TO LAGOS IN COUPLE OF
WEEKS FOR FURTHER TALKS. HOWEVER, DOOR NOT CLOSED TO OTHER
CUSTOMERS,MAND IT WOULD NOT HURT IF YOU DID COME TO LAGOS TO
MAKE YOUR INTEREST KNOWN AS LONG AS YOU AWARE THAT NO FIRM
PRICE EXISTS AS BASIS FORMNEGOTIATIONS. YOU ARE CORRECT
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IN WISHING TO CONFER WITH AKPE, ASSISTANT DIRECTOR OF PETROLEUM
RESOURCES FOR PROJECTS. HE IS IN CHARGE OF LNG PROJECTS
AND IS GOVERNMENT REPRESENTATIVE ON BONNY LNG BOARD OF
DIRECTORS. AKPE FREQUENTLY OUT OF COUNTRY,BUT RETURNED
FROM ABROAD AT EASTER AND IS LIKELY TO STAY IN LAGOS AT LEAST
UNTIL END OF APRIL. WE UNABLE SO FAR TO MAKE CONTRACT WITH
HIM.

HARRY A. CAHILL, ECON COUNSELOR,
AMERICAN EMBASSY
LAGOS, NNIGERIA.
EASUM

NOTE BY OCT: PASSED ADDRESSEE.

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: NATURAL GAS, LPG, BUSINESSMEN, CONTRACTS
Control Number: n/a
Copy: SINGLE
Sent Date: 18-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977LAGOS04268
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770134-0902
Format: TEL
From: LAGOS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770447/aaaabowq.tel
Line Count: 69
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: d1763aa3-c288-dd11-92da-001cc4696bcc
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Original Classification: UNCLASSIFIED
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Review Exemptions: n/a
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Review Release Date: n/a
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Review Withdrawn Fields: n/a
SAS ID: 2777458
Secure: OPEN
Status: NATIVE
Subject: LNG FOR: MR. R.W. LINDGREN VICE PRESIDENT-ENERGY RESOURCES
TAGS: ENRG, NI, NATURAL GAS PIPELINE COMP OF AMERIC
To: STATE
Type: TE
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